## Financial Solutions - That Fit Your Life

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## **Segregated Funds and Estate Planning**

Whether saving for retirement, managing your business or planning your estate – compare the estate planning advantages typically offered by segregated funds:

	Mutual Fund	Segregated Fund
Probate Fees	up to 1.5%	N/A
Legal Fees	may be up to 5%	N/A
Accounting Fees	may be up to 5%	N/A
Privacy	no	yes
Potential Creditor Protection	no	yes*
Death Benefit Guarantee	no	yes
Payout to beneficiary	timing - uncertain	upon proof of death

\*subject to certain conditions

Saving you time and money

Consider a client that makes a \$100,000 investment shortly before a market downturn:

Assumptions	Mutual Fund	Equitable Life Segregated Fund
Account Value Upon Death	\$80,000	\$80,000
Probate Fees (Ontario)	-\$700	N/A
Legal Fees (3%)	-\$2,400	N/A
Accounting Fees (3%)	-\$2,400	N/A
Death Benefit Guarantee	N/A	\$20,000
DSC (5%)	-\$4,000	N/A
Total Remaining	\$70,500	\$100,000

For the segregated fund investment, the beneficiary receives \$100,000 and is paid out sooner than later. With the mutual fund investment, the beneficiary receives only \$70,500.

Consider Equitable Life® segregated funds as an investment solution for:

- Investment loans
- Protecting the financial needs of beneficiaries
- Providing potential creditor protection for business owners\*
- Elderly clients
- Clients with health concerns
- Swift transfer of wealth

## For more information, contact your Equitable Life Investment Marketing Manager.

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